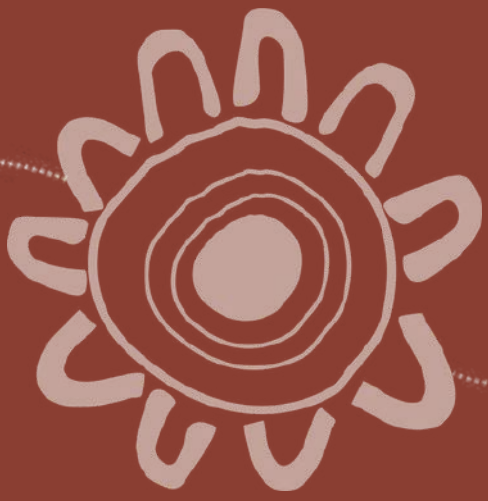
winya
INDIGENOUS COMMERCIAL FURNITURE

CAPABILITIES & PROJECT EXPERIENCE

OVERVIEW



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ACKNOWLEDGEMENT

At Winya, we acknowledge the Traditional Owners and Custodians of the lands on which we work and we pay our respects to Indigenous Elders past, present and emerging. Winya operates on Ngunnawal, Larrakia, Kaurna, Whadjuk Noongar, Turrbal & Yuggera, Kulin, Gadigal and Nipaluna lands. We recognise the diversity and complexity of these cultures and thevital contributions their traditions and cultures have made, and continue to make, to this country. It always was, and always will be Aboriginal land.

WINYA (win-ya):
to "***Sit Now***" in Wiradjuri dialect

Winya Indigenous Commercial Furniture is a **profit-for-purpose**, I**ndigenous owned and controlled business** founded in 2015 by Kamilaroi woman Debbie Barwick, alongside a team of furniture industry professionals.

Established to **increase Indigenous employment and economic inclusion**, Winya works with its supply chain to create trainee opportunities and partners with Indigenous businesses nationwide.

We deliver **commercial furniture for large-scale fit-outs** for Federal and State Government agencies including the ATO, Department of Defence, and Federal Courts, as well as corporate clients such as ANZ and CommBank. Through collaborations with major builders like Lendlease, Built, Sitzler, and Multiplex, our programs have grown nationally.

Winya aligns with the Commonwealth Indigenous Procurement Policy and Reconciliation Action Plans, setting **new standards for business and social impact**. Recognised by the **United Nations for leadership in Sustainable Development Goals**, we demonstrate that commercial success and ethical responsibility go hand in hand.

AFFILIATIONS & CERTIFICATIONS

Supply Nation CERTIFIED
First Australians Chamber of Commerce & Industry
2024 - 2025 Kinaway CERTIFIED
South East Queensland Indigenous Chamber of Commerce
NSWICC ASSURED
Indigenous Certified Member Black Business
NOONGAR Chamber of Commerce and Industry
GABC MEMBER
International Organization for Standardization ISO 9001
International Organization for Standardization ISO 14001
CAL CONTRACTOR ACCREDITATION
JOSCAR-AU REGISTERED
ABORIGINAL ART ASSOCIATION OF AUSTRALIA
localbuy Pre-Qualified Supplier

AWARDS & RECOGNITIONS

CIPS Chartered Institute of Procurement & Supply
Banksia FOUNDATION
CITY OF SYDNEY
NSW Business Chamber
Sustainability Awards
SUSTAINABLE DEVELOPMENT GOALS



Delivering commercial furniture with purpose: **Indigenous-led, sustainable, and inclusive.**

INDIGENOUS ENGAGEMENT

The travelling kangaroo track represents Winya's journey toward empowering Indigenous communities through meaningful employment, training, and cultural inclusion. Programs like our House Artist initiative integrate Indigenous art into our furniture, ensuring cultural representation and long-term career pathways.

Our Approach:

- *Walking Together: Indigenous Business Supply Chain*
- *House Artists Program*
- *Indigenous Traineeships & Internships*

SUSTAINABILITY PRACTICES

The hand print symbolises Winya's commitment to reducing our environmental footprint through sustainable practices and circular economy initiatives. From using recycled materials to repurposing old furniture through our take-back program, it reflects our dedication to environmental stewardship.

Our Approach:

- *Circular Economy*
- *Take-Back Program*
- *Sustainably Certified Products*
- *Australian-Made*

PRODUCT DESIGN & DEVELOPMENT

The "People and Place" symbol represents Winya's collaborative approach to design, focused on understanding client needs and creating tailored furniture solutions. It reflects our commitment to delivering practical, culturally significant pieces across diverse sectors and spaces.

Our Approach:

- *Custom furniture solutions*
- *Design that celebrates Country*

PRODUCT RANGE

The Honey Ants symbol represents Winya's diligent approach to curating a diverse, functional, and culturally inclusive product range. Like the honey ant, we work tirelessly to deliver tailored commercial furniture solutions that meet the unique needs of every client.

What We Offer:

- *Desks & Workstations*
- *Ergonomic Seating*
- *Soft Seating*
- *Acoustic Solutions*
- *Booths & Pods*
- *Indigenous Collection*

PROJECT MANAGEMENT

The eagle track symbol represents Winya's strength and oversight in managing projects from start to finish. Like the eagle's broad view, our team ensures every stage—from consultation to installation—is handled with precision, delivering seamless, high-quality solutions for large-scale projects.

Our Approach:

- *End-to-End Solution*
- *Product Sourcing for projects*
- *ISO 9001 & ISO 14001 certifications*
- *Affiliated with all Indigenous Chambers of Commerce in Australia*

PRIORITISING ESG GOALS

ENVIRONMENTAL

ISO14001 COMPLIANCE
A strong environmental management standard that encourages continuous development in line with our environmental goals, and proactively identifies risk factors, opportunities, and problem areas.

CIRCULAR ECONOMY & TAKE-BACK PROGRAMS
Designed to significantly reduce landfill waste by repurposing and recycling old furniture. Our approach is centered around repair, reuse, and recycling, ensuring that commercial furniture remains in circulation for as long as possible.

COMMERCIAL FURNITURE SUSTAINABILITY CERTIFICATIONS

COMPONENTS

PRODUCTS

COMPANY

SOCIAL

INDIGENOUS ENGAGEMENT: HOUSE ARTISTS PROGRAM
A key goal of the House Artist Program is to ensure representation from as many Indigenous language groups as possible, reflecting the depth and diversity of First Nations artistry.

GREEN STAR INDIGENOUS ENGAGEMENT POINTS
Engaging with Winya supports achievement toward Green Star Credit 30 – Culture, Heritage & Identity, and Credit 32 – Indigenous Inclusion, by incorporating Indigenous partnerships, cultural representation, and inclusive procurement into your project.

INDIGENOUS TRAINING & EMPLOYMENT
Through our partnerships with training institutions and Indigenous recruitment agencies, we ensure that Indigenous Australians have access to the resources and opportunities needed to build long-term careers in the industry.

GOVERNANCE

ISO9001 COMPLIANCE
Quality Management System that provides a framework for us to streamline our operations, drive continuous improvement and enhance customer satisfaction

PRODUCT CATEGORIES



DESKS & WORKSTATIONS



SEATING



TABLES



BOOTHS & PODS



ACOUSTIC & SCREEN SYSTEMS



STORAGE



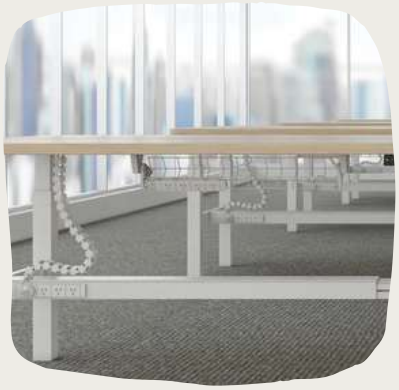
PRESENTATION



RECEPTION & JOINERY



OUTDOOR FURNITURE



TECHNOLOGY & ACCESSORIES



INDIGENOUS COLLECTION

SUPPLY CHAIN & PRODUCTION CAPACITY

Our delivery model is built upon a diverse and national network of manufacturing partners, ensuring operational agility and rapid scalability. By decentralising our production across multiple strategic hubs, we effectively de-risk the procurement process, insulating our clients from localised disruptions and logistics bottlenecks. This robust infrastructure allows us to scale up instantaneously to meet the demands of large-scale national rollouts while maintaining the highest quality at every volume.

Workstation & Desking
6000+ units
per week





Lounge & Collaborative Seating
1000+ units
per week

Ergonomic Task Seating
3000+ units
per week



OUR TEAM & EXPERTISE

The strength of our delivery lies in the depth of our specialised teams. We provide an end-to-end service model, ensuring continuity from initial concept to the final handover.

CROSS-FUNCTIONAL PROJECT TEAMS

- **Sales & Strategy:** Dedicated Account Managers who align furniture solutions with business objectives.
- **CAD Design & Space Planning:** Expert designers utilising advanced software to optimise floor plate efficiency and ergonomics.
- **Marketing & Curation:** Trend-focused specialists ensuring aesthetic alignment with brand identity.
- **Estimating:** Precision cost-analysis teams focused on budget transparency and value engineering.
- **Project Management:** On-the-ground project leads who oversee logistics, site safety, and final installation.

EXPERIENCE & TENURE

Our leadership and technical staff bring a wealth of industry knowledge to every project:
Average Staff Experience: 12+ Years
Our team is composed of senior-level professionals with a proven track record of delivering multi-floor fit-out projects for enterprise clients and government agencies.



KEY PROJECTS

Victorian School Building Authority: New Schools 2026

Sector: *Education*
Client: *Built Environs*
Location: *Multiple Sites across VIC*
Period: *07/2025 - Ongoing*
Value: *$1.9 Million*
Scope:
Supply and installation of Workstations and Loose Furniture



Hanwha Armoured Vehicle Centre of Excellence (Stage 1)

Sector: *Defence*
Client: *Built*
Location: *Geelong VIC*
Period: *06/2025*
Value: *$1.5 Million*
Scope:
Supply and installation of Workstations and Loose Furniture



Northern Land Council: New Headquarters

Sector: *Workplace*
Client: *Sunbuild Construction*
Location: *Berrimah NT*
Period: *08/2025 - Ongoing*
Value: *$1.2 Million*
Scope:
Supply and installation of Workstations and Loose Furniture



KEY PROJECTS

FEDERAL COURT OF AUSTRALIA

Federal Circuit and Family Court of Australia

Sector: *Government*
Client: *Federal Court*
Location: *Multiple Sites Nationally*
Period: *06/2023*
Value: *$857,600*
Scope:
Supply and installation of Ergonomic Workstations and Loose Furniture



lendlease Peninsula Health

Frankston Hospital Redevelopment

Sector: *Health*
Client: *Lendlease Construction*
Location: *Frankston VIC*
Period: *12/2024 - 09/2025*
Value: *$569,400*
Scope:
Supply and installation of Workstation Package



MULTIPLEX EY

Ernst & Young: Perth Office

Sector: *Workplace*
Client: *Mulitplex*
Location: *Perth WA*
Period: *03/2025*
Value: *$564,100*
Scope:
Supply and installation of Loose Furniture Package



KEY PROJECTS



Sector: *State Government*
Client: *Darwin Con. Centre*
Location: *Darwin NT*



Sector: *State Government*
Client: *State Library of NSW*
Location: *Sydney NSW*



Sector: *Education*
Client: *Uni. of Melbourne*
Location: *Parkville VIC*



Sector: *Federal Government*
Client: *Dept. of Defence*
Location: *National*



Sector: *Corporate*
Client: *ANZ Branches*
Location: *National*



Sector: *Corporate*
Client: *GPT Group*
Location: *Melb. Central VIC*

NSW . VIC . QLD . NT . ACT . WA . SA . TAS

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